Alliance Commercial Property Management
CASE STUDY

Scott Kutos, Chief Administrative Officer at Alliance Commercial Property Management, discusses how the switch to NetDocuments introduced organization, mobility and collaboration during a critical time of extreme growth.

The Company

For more than 15 years, Alliance Commercial Property Management Company, Inc. (ACPM), has provided turnkey property management services for a diverse portfolio of office, industrial, retail, and multi-family properties located across North Carolina, South Carolina, Tennessee, southern Virginia, and eastern Georgia. As a full service, commercial property management company, ACPM is no stranger to the amount of documents associated with property management; and in a period of incredible growth through partnerships with NAI offices across North Carolina, Virginia and Tennessee, there was an obvious need to find an enterprise content management solution.

Workspaces | The Death of Folders and Solution to Scalability

With ACPM becoming the go-to property management company for 7 NAI offices in the region, organization and scalability beyond a simple folder structure became a top priority.

"The lease files were just becoming more than we could handle", Kutos began. "We were tied to our physical location, and you can just imagine the amount of paper and digital data that accumulates over a decade and a half, not to mention the extreme growth we were seeing in the market and at the company – we needed to find a solution that could keep up with us because a server and our filing cabinets were just not that efficient".

"I had been looking at document management systems for some time and even had presentations from several vendors. Not satisfied with what I saw, I turned to the web to look for cloud-based solutions and found NetDocuments. Once I saw that we could organize documents in a property-based workspace, displaying all the relevant information relating to a property like a dashboard, I was sold".

The property-centric workspaces, based on information tagging instead of filing, allowed ACPM to easily manage and find tenant and property data with a single click, eliminating the need to drill down into a complex folder structure, and with the ability to add an unlimited amount of tenants and properties, the firm could now scale their technology with their growth.

Mobility and Collaboration

Because ACPM has offices and properties spread across many states, the ability for property managers to gain access to the system as well as share and collaborate on content while on the go was critical. As a web-based application, NetDocuments is accessible anywhere, anytime, and on any Internet enabled device. This also allows ACPM to give lenders, investors, and clients mobile access to certain areas of the service through individual ShareSpaces or deal rooms in order to view, edit and upload documents, eliminating the need to send content through unsecure channels. "Since we're also an investment and development company, being able to securely collaborate and share documents with developers and lenders is really taking our business to the next level of productivity".

Since 1999, NetDocuments has been offering the leading enterprise level document and email management system in the cloud. Firms of all sizes are switching from traditional server-based systems to NetDocuments for increased security, built-in disaster recovery, enterprise search, records retention, matter centric workspaces, email management, and true mobility with anytime, anywhere access. Schedule a one-on-one web demo to see how NetDocuments will improve your practice and increase productivity. www.netdocuments.com, 1-866-638-3627

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